

CITY OF TUSCOLA

ANNUAL

BUDGET

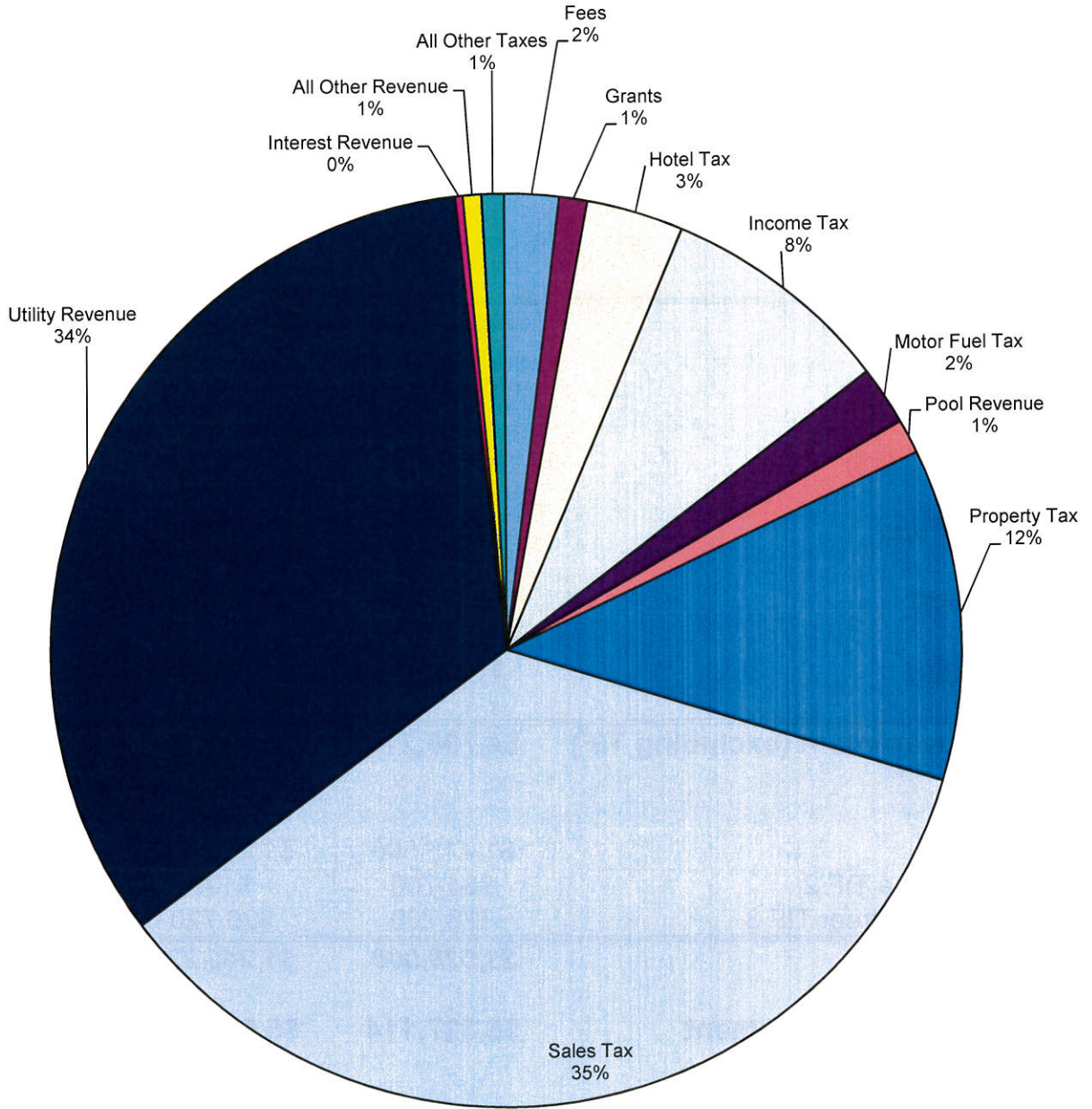
FY 2018



May 1, 2017-April 30, 2018

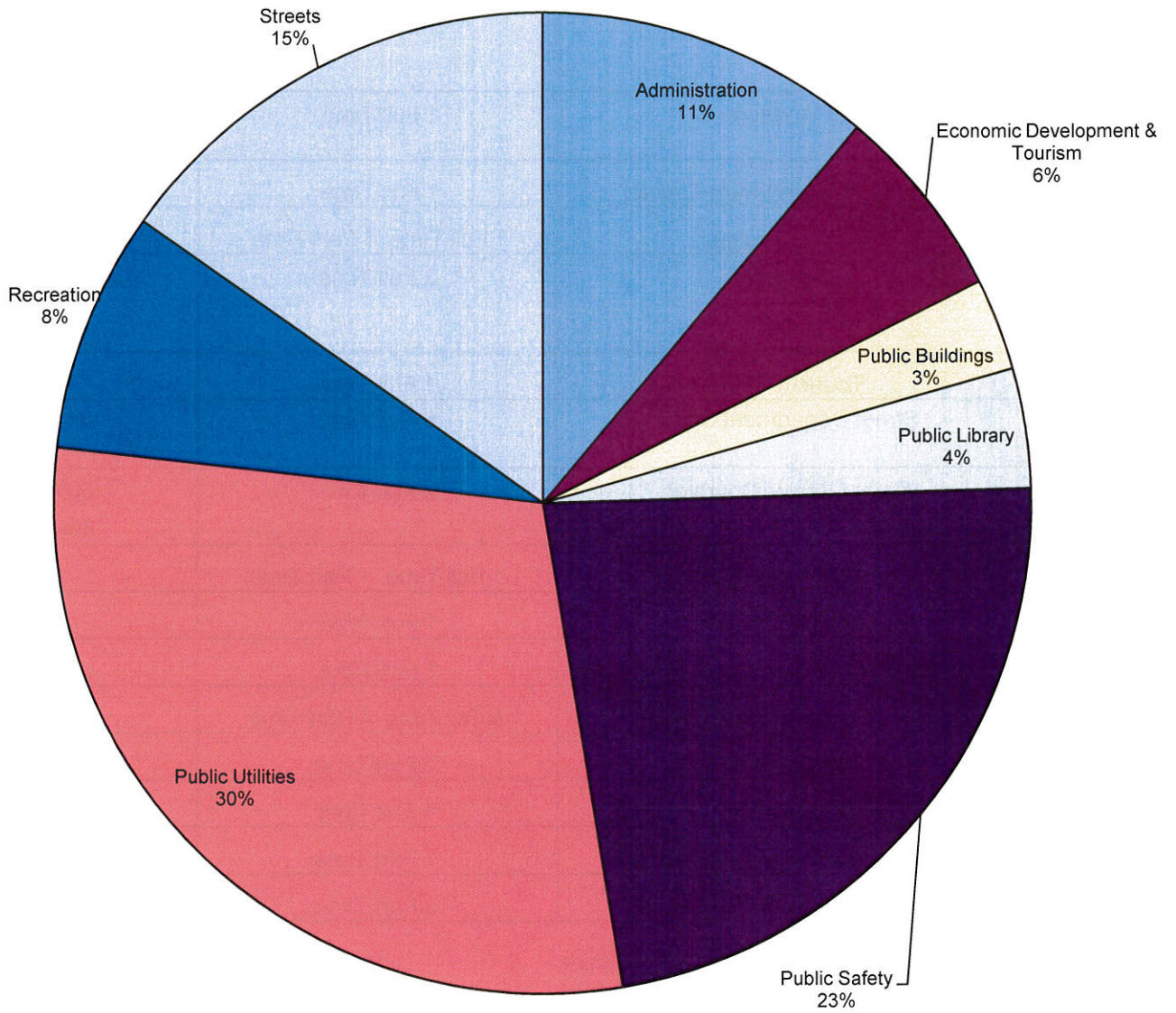
Projected City Revenue Sources FY 2018

Total Projected Revenue \$5,488,214
(Not including TIF District Revenues of \$1,528,900)



Projected City Expenditures FY 2018

Total Projected Expenditures \$4,587,280
(Not including TIF District Expenditures of
\$1,240,222)



CITY OF TUSCOLA

OFFICERS AND OFFICIALS

Mayor

Daniel J. Kleiss

Council Members

Scott Day
Dan Cleland
Tim Hoey
Troy Rund
Alan Shoemaker
Dave Slaughter
Phyllis Truitt
Terra Waldrop

City Clerk

Elizabeth Leamon

City Staff

J. Drew Hoel, City Administrator
Alta L. Long, City Treasurer
Craig Hastings, Chief of Police
Steve Hettinger, Building Inspector (PT/Retired)
Mike Salmon, Building Inspector
Denny Cruzan, City Services Foreman
Brian Moody, Fire Chief
Andrew W. B. Bequette - Beckett & Webber, P.C. , City Attorney

The cover picture for this year's budget features the City's new Bonnell Industries Spartan Leaf Pro Plus leaf vacuuming machine pulled by a 2016 Ford F450 Street Department truck. The new leaf vacuum allows city employees, Jeff Smith and Cody Mann to clean the town of leaf debris in half the time of the former machine. Also pictured on the cover is the new Tuscola Tourism logo with marketing tagline "Trending Rural", which describes Tuscola's rural heritage and positioning with a bend toward the trending style and modern ways.

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City of Tuscola

FY 2018 Budget Summary By Department

***Operating budgets only- see page 5 for capital budget*

	<u>Revenues</u>	<u>Expenditures</u>	<u>Net Revenues over Expenditures</u>
<u>General Fund</u>			
Administrative	\$2,216,046	\$516,329	\$1,699,717
Building and Electrical Inspection	\$17,600	\$138,062	(\$120,462)
Municipal Buildings and Grounds	\$59,972	\$139,400	(\$79,428)
Streets and Alleys	\$23,000	\$580,079	(\$557,079)
Park	\$42,061	\$261,524	(\$219,463)
Pool	\$66,700	\$98,400	(\$31,700)
Police	\$124,366	\$637,751	(\$513,385)
Fire	\$120,395	\$226,111	(\$105,716)
Economic Development	\$0	\$32,000	(\$32,000)
<u>General Fund Total</u>	<u>\$2,670,140</u>	<u>\$2,629,656</u>	<u>\$40,484</u>
<u>Water Fund</u>	<u>\$1,044,090</u>	<u>\$805,554</u>	<u>\$238,536</u>
<u>Sewer Fund</u>	<u>\$583,100</u>	<u>\$394,556</u>	<u>\$188,544</u>
<u>Motor Fuel Fund</u>	<u>\$115,710</u>	<u>\$118,065</u>	<u>(\$2,355)</u>
<u>Tourism Fund</u>	<u>\$219,600</u>	<u>\$262,949</u>	<u>(\$43,349)</u>
<u>Library Fund</u>	<u>\$165,574</u>	<u>\$180,500</u>	<u>(\$14,926)</u>
Total Government (excluding TIF)	<u>\$4,798,214</u>	<u>\$4,391,280</u>	<u>\$406,934</u>
<u>TIF Fund</u>			
TIF Area 1	\$1,415,500	\$1,213,402	\$202,098
Amishland Area TIF 2	\$84,700	\$100	\$84,600
Barker/Prairie Street TIF 3	\$28,700	\$26,720	\$1,980
<u>TIF Fund Total</u>	<u>\$1,528,900</u>	<u>\$1,240,222</u>	<u>\$288,678</u>
Total Government	<u>\$6,327,114</u>	<u>\$5,631,502</u>	<u>\$695,612</u>

City of Tuscola

FY 2018 Distribution of Personnel Salaries

Staff Position	# of Positions	Salary Distribution Department
City Administrator	1 Full Time	75% Administration 25% TIF
City Services Foreman	1 Full Time	20% Administration 50% Water 30% sewer
City Treasurer	1 Full Time	85% Administration 15% Tourism
Economic Development Director	1 Full Time	TIF
Building Inspector	1 Full Time; 1 Part Time	Building Inspection
Office Staff	3 Full Time	33% Administrative 33% Water 33% Sewer
Tourism Staff	1 Full Time	Tourism
Street Department Staff	6 Full Time	84% Street 16% Park
Water / Sewer Operator	2 Full Time	50% Water 50% Sewer
Park Maintenance Staff	1 Full Time; 1 Part Time	Park
Police Chief	1 Full Time	Police
Police Sergeant	1 Full Time	Police
Police Officers	5 Full Time; 4 Part Time	Police
Police Office Staff	2 Part Time	Police
Library Director	1 Full Time	Library
Assistant to the Library Director	1 Part Time	Library
Library Circulation Assistants	3 Part Time	Library

Total Full Time City Staff
Total Part Time City Staff

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FY 2018 CASH BALANCE OVERVIEW

	GENERAL Fund	Water Fund	Sewer Fund	Unrest	TIF Amishland	BP TIF 3	MFT Fund	Tourism Fund	Library Fund
OPERATING									
Beginning Operating Cash Balance	\$ 2,859,273	\$ 90,562	\$ 307,062	\$ (1,587,104)	\$ (79,869)	\$ (1,171,751)	\$ 67,572	\$ 273,404	\$ 78,795
Revenue Projections	\$ 3,150,140	\$ 1,224,090	\$ 823,100	\$ 1,595,128	\$ 84,700	\$ 28,700	\$ 115,710	\$ 219,600	\$ 165,574
Transfer to Reserve / Capital Funds	\$ (480,000)	\$ (90,000)	\$ (120,000)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Operating Budget	\$ (956,700)	\$ (610,410)	\$ (218,068)	\$ (1,072,650)	\$ (100)	\$ (26,720)	\$ (118,065)	\$ (198,390)	\$ (64,350)
Wages and Benefits	\$ (1,637,956)	\$ (195,144)	\$ (176,488)	\$ (140,752)	\$ -	\$ -	\$ -	\$ (64,559)	\$ (116,150)
Capital Projects	\$ (35,000)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Debt Service Reserves/Payments	\$ -	\$ (259,699)	\$ (315,782)	\$ -	\$ -	\$ -	\$ (117,815)	\$ -	\$ -
Ending Operating Balance	\$ 2,899,757	\$ 159,399	\$ 299,824	\$ (1,205,378)	\$ 4,731	\$ (1,169,771)	\$ (52,598)	\$ 230,055	\$ 63,869
RESERVES									
Reserve "Rainy day" Fund	\$ 1,160,070								
FY 2018 Reserve Funds	\$ 120,000								
Ending Reserve "Rainy day" Fund	\$ 1,280,070								
STREETS/ROADS MAINTENANCE FUND									
Streets and Roads Maintenance Fund	\$ 241,023								
FY 2018 Reserve Funds	\$ 120,000								
Ending Reserve "Rainy day" Fund	\$ 361,023								
EQUIPMENT REPLACEMENT									
Beginning Equipment Replacement Fund	\$ 764,413	\$ 554	\$ 78,972						
FY 2018 Equipment Replacement Funds	\$ 240,000	\$ 90,000	\$ 120,000						
Replace Impala Police Squad Car	\$ (26,000)								
Building Inspector's Vehicle	\$ (20,000)								
South Sewer Plant SCADA system			\$ (150,000)						
Total Equipment Replacement	\$ 958,413	\$ 90,554	\$ 48,972	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Fund Cash Balance Estimate - 04/30/2018	\$ 5,175,239	\$ 249,953	\$ 348,796	\$ (1,205,378)	\$ 4,731	\$ (1,169,771)	\$ (52,598)	\$ 230,055	\$ 63,869
Minimum recommended Fund Balance	\$ 2,500,000	\$ 500,000	\$ 500,000	\$ -	\$ -	\$ -	\$ 100,000	\$ 100,000	\$ 50,000
Balance over (under) recommended	\$ 2,673,239	\$ (250,047)	\$ (151,204)	\$ (1,205,378)	\$ 4,731	\$ (1,169,771)	\$ (152,598)	\$ 130,055	\$ 13,869

Budget Overview- FY 2018

	GENERAL	Water	Sewer	TIF		MPT	Tourism	Library
	Fund	Fund	Fund	Amishland	BP TIF 3			
Revenue Projections								
Property Taxes	\$ 502,890			\$ 1,400,000	\$ 85,000	\$ 36,200		\$ 142,084
State Income Tax	\$ 452,480							
State Replacement Tax	\$ 33,950							\$ 8,940
State Sales Tax-Local Use	\$ 1,340,000							
Home Rule Sales Tax	\$ 505,000							
Gaming Tax	\$ 81,000							
Liquor License/Franchise Fees	\$ 28,000							
Grant Income	\$ 13,195						\$ 13,250	\$ 3,450
Interest	\$ 12,675			\$ 10,500	\$ (300)	\$ (7,500)	\$ 350	\$ 1,000
Other Income	\$ 12,500			\$ 5,000			\$ 15,350	\$ 11,000
Building Dept. Income	\$ 17,600							
Municipal Buildings Income	\$ 11,000							
Pool Income	\$ 66,700							
Police Income	\$ 42,050							
Fire Department Income	\$ 31,100							
Water Income	\$ 1,134,090							
Sewer Income			\$ 703,100					
MFT Allotment							\$ 115,360	
Hotel/Motel Tax							\$ 190,000	
Total Fund Revenue	\$ 3,150,140	\$ 1,134,090	\$ 703,100	\$ 1,415,500	\$ 84,700	\$ 28,700	\$ 115,710	\$ 165,574
Operating Budget- Routine Expenses								
Administrative Expenses	\$ 232,550							
Building Inspection Department	\$ 38,650							
Municipal Buildings and Grounds	\$ 139,400							
Street Department	\$ 240,600							
Park	\$ 40,950							
Pool	\$ 38,700							
Police Department	\$ 102,700							
Fire Department	\$ 91,150							
Economic Development	\$ 32,000							
Water Department		\$ 610,410						
Sewer Department			\$ 218,068					
TIF-Unrestricted District				\$ 1,072,650				
TIF- Amishland District					\$ 100			

City of Tuscola

FY 2018 General Fund Budget

Administrative Department

		<u>FY 2017</u> <u>Budget</u>	<u>FY 2017</u> <u>Actual</u>	<u>FY 2018</u> <u>Budget</u>	<u>Budget Comments</u>
<u>Administrative Revenues</u>					
01-100-4110	Property Taxes - Audit	5,841	5,819	6,084	Levy passed 12/15
01-100-4140	Property Taxes - General	80,130	79,760	83,389	Levy passed 12/15
01-100-4155	Property Taxes- Work Comp	26,527	26,415	27,617	Levy passed 12/15
01-100-4180	Property Taxes - Retirement	98,625	98,187	102,656	Levy passed 12/15
01-100-4220	State Income Tax	456,960	426,553	452,480	IML 01/17 estimate
01-100-4230	State Replacement Tax	32,780	40,990	33,950	IML 01/17 estimate
01-100-4240	State Sales Tax-Local Use	1,360,000	1,328,649	1,340,000	
01-100-4245	Home Rule Sales Tax	530,000	496,075	505,000	
01-100-4250	Gaming Tax	100,000	88,945	81,000	
01-000-1176	Restrict for Reserve Fund	(120,000)	(120,000)	(120,000)	
01-000-1177	Restrict for Capital Replaceme	(240,000)	(240,000)	(240,000)	
01-000-1178	Restrict for Streets/Roads	(120,000)	(120,000)	(120,000)	
01-100-4510	Liquor License	12,000	13,611	12,000	
01-100-4600	Cultural Arts Alliance Income	5,000	864	5,000	
01-100-4800	Franchise Fees	15,045	14,295	16,000	Remove MediaCom and Frontier
01-100-4810	Grant Income	13,195	13,195	13,195	Ambulance Agreements
01-100-4820	Interest-Cashford Fund	50	236	175	
01-100-4825	Interest-Restricted Investments	1,500	10,260	7,000	
01-100-4830	Interest Unrestricted	750	10,493	5,500	
01-100-4900	Other Income-Admin	5,000	16,842	5,000	includes golf cart registration fees
<u>Total Revenues</u>		2,263,403	2,191,190	2,216,046	

<u>Administrative Expenditures</u>					
01-100-5140	Salaries- Regular	169,437	170,185	174,440	
01-100-5145	Salaries- Officials	39,900	33,550	37,000	
01-100-5150	Salaries- Overtime	2,500	263	2,500	
01-100-5160	Employee Insurance	34,174	34,673	39,338	includes \$1,200 for HRA/125 administration
01-100-5165	IMRF	16,469	16,866	16,956	
01-100-5170	FICA	16,014	15,607	13,345	
01-100-5172	SUTA	200	220	200	
01-100-5175	Substance Abuse Program	2,500	1,440	2,500	
01-100-5180	Ordinance Update & Publ.	5,000	1,404	5,000	
01-100-5200	Legal	12,000	10,267	12,000	
01-100-5204	Audit	6,000	6,024	6,150	
01-100-5215	Work Comp Insurance	47,225	42,329	45,000	
01-100-5220	Bonding Insurance	150	210	150	

FY 2018 General Fund Budget

Administrative Department

		<u>FY 2017</u> <u>Budget</u>	<u>FY 2017</u> <u>Actual</u>	<u>FY 2018</u> <u>Budget</u>	<u>Budget Comments</u>
01-100-5230	Postage	6,000	3,204	6,000	
01-100-5240	Office Supplies	5,500	5,276	5,500	
01-100-5245	Capital Outlay		9,755		<i>See page 5 for additional capital detail</i>
01-100-5255	Communications/Telephone	7,000	6,236	7,000	
01-100-5260	Computer Support	8,000	7,739	8,000	
01-100-5280	Travel, Training & Education	4,000	1,681	3,500	
01-100-5283	Memberships/Subscriptions	2,500	1,792	2,500	
01-100-5285	Vehicle Fuel	3,200	1,900	2,750	
01-100-5290	Vehicle Maintenance	1,000	7	1,000	
01-100-5295	Utilities	8,500	7,411	8,500	
01-100-5310	Animal Control	1,500	-	1,500	
01-100-5345	Small Equipment	15,000	4,563	12,000	PC replacements, filing cabinets
01-100-5455	Comm. Activity Subsidy	1,500		1,500	Scouts grant for monitoring landscape waste facility
01-100-5455	Ambulance Subsidy	86,500	80,792	86,500	
01-100-5455	Cashford Grants	-	-	-	
01-100-5460	Cultural Arts Alliance Exp	5,000	135	5,000	
01-100-5499	Miscellaneous	10,500	8,153	10,500	Christmas Bonus; Bank fees; funeral flowers, etc.
<u>Total Administrative Expenditures</u>		517,269	471,681	516,329	

FY 2018 General Fund Budget

Building & Electrical Inspection Department

		<u>FY 2017</u>	<u>FY 2017</u>	<u>FY 2018</u>	
		<u>Budget</u>	<u>Actual</u>	<u>Budget</u>	<u>Budget Comments</u>
<u>Building Department Revenues</u>					
01-110-4500	Permit Fees	10,000	6,173	10,000	
01-110-4510	Electrical Licenses	2,500	2,600	2,500	
01-110-4700	Developer Engineering Fees	5,000	-	5,000	
01-110-4900	Other Income	100	-	100	
<u>Total Revenues</u>		17,600	8,773	17,600	

Building Department Expenditures

01-110-5140	Salaries- Regular	57,102	15,802	63,156	
01-110-5145	Salaries- Officials and Volunteers	1,200	220	1,200	
01-110-5160	Employee Insurance	15,335	22	25,123	
01-110-5165	IMRF	5,296	-	4,860	
01-110-5170	FICA	4,460	1,226	4,923	
01-110-5172	SUTA	108	65	150	
01-110-5180	Notice Publication	500	2,027	500	
01-110-5206	Engineering Services	5,000	1,820	5,000	
01-110-5209	Junk Property Enforcement/Clean up	25,000	14,200	25,000	
01-110-5220	Bonding	100	50	100	
01-110-5245	Capital Outlay	-	-	-	
01-110-5255	Communications/Telephone	1,500	272	1,000	
01-110-5280	Travel, Training, & Education	3,500	225	1,500	
01-110-5283	Memberships and subscriptions	1,750	1,506	1,800	
01-110-5285	Vehicle Fuel	2,500	-	1,500	
01-110-5290	Vehicle Maintenance	2,500	-	500	
01-110-5345	Small Equipment	1,000	-	1,000	
01-110-5420	Supplies and Parts	350	-	500	
01-110-5499	Miscellaneous	250	-	250	
<u>Total Expenditures</u>		127,451	37,434	138,062	

FY 2018 General Fund Budget

Municipal Buildings Department

		<u>FY 2017</u>	<u>FY 2017</u>	<u>FY 2018</u>	
		<u>Budget</u>	<u>Actual</u>	<u>Budget</u>	<u>Budget Comments</u>
<i>Municipal Buildings Revenues</i>					
01-120-4150	Property Taxes - Liability Ins.	47,031	46,840	48,972	Levy passed 12/15
01-120-4850	Building Rent & Leases	10,000	7,980	10,000	
01-120-4900	Other Income-Mun Bldg	1,000	1,416	1,000	
<i>Total Revenues</i>		58,031	56,236	59,972	
<i>Municipal Buildings Expenditures</i>					
01-120-5140	Salaries- Regular	-	-	-	
01-120-5150	Salaries- Overtime	-	-	-	
01-120-5160	Employee Insurance	-	-	-	
01-120-5165	IMRF	-	-	-	
01-120-5170	FICA	-	-	-	
01-120-5172	SUTA	-	-	-	
01-120-5185	Leases	3,400	3,568	3,500	
01-120-5210	Property/Liability Insurance	110,018	110,457	70,000	
01-120-5245	Capital Outlay	12,335	11,913		
01-120-5255	Communications/Telephone	1,950	1,783	2,400	add Comm Bldg internet/phone
01-120-5265	Real Estate Taxes/ Drainage Tax	1,000	973	1,000	
01-120-5295	Utilities	20,000.00	12,095	17,000	
01-120-5300	Vending	-	189	-	
01-120-5325	Landscape Maintenance	2,500	1,375	1,500	
01-120-5345	Small Equipment	6,000	10,625	3,000	Décor and items for Community Building
01-120-5420	Supplies & Parts	4,100	1,991	4,000	
01-120-5423	Cleaning	6,200	5,495	6,500	Includes alcohol event cleaning; sr ctr carpet cleaning
01-120-5425	Repairs & Maintenance	20,000	17,580	30,000	Includes glycol in HVAC at Comm Bldg; city hall locksmith; side of Senior Building
01-120-5499	Miscellaneous	500	48	500	
<i>Total Expenditures</i>		188,003	178,093	139,400	

FY 2018 General Fund Budget

Streets & Alleys Department

		<u>FY 2017</u> <u>Budget</u>	<u>FY 2017</u> <u>Actual</u>	<u>FY 2018</u> <u>Budget</u>	<u>Budget Comments</u>
<i>Street Department Revenues</i>					
01-130-4190	Property Taxes - Road & Bridge	22,000	20,042	22,000	
01-130-4900	Other Income	1,000	19,477	1,000	
<i>Total Revenues</i>		23,000	39,520	23,000	
<i>Street Department Expenditures</i>					
01-130-5140	Salaries - Regular	228,921	226,382	205,258	Emp moved to Park
01-130-5150	Salaries - Overtime	17,169	1,735	15,394	
01-130-5155	Salaries - Summer	8,788	8,091	8,788	
01-130-5160	Employee Insurance	86,144	83,704	73,345	
01-130-5165	IMRF	22,251	22,168	19,951	
01-130-5170	FICA	18,184	18,550	16,374	
01-130-5172	SUTA	550	444	369	
01-130-5245	Capital Outlay		177,266		<i>see page 5 for additional capital detail</i>
01-130-5255	Communications/Telephone	1,200	976	1,100	
01-130-5280	Travel, Training, and Education	500	245	500	
01-130-5285	Vehicle Fuel	21,000	11,078	18,000	
01-130-5290	Vehicle Maintenance	20,000	22,094	20,000	
01-130-5295	Utilities	45,000	44,542	50,000	
01-130-5340	Uniforms	500	107	500	
01-130-5345	Small Equipment	5,000	1,775	5,000	
01-130-5420	Supplies and Parts	5,000	3,321	5,000	
01-130-5425	Repairs and Maintenance	3,000	4,215	5,000	
01-130-5435	Storm Sewer/Drainage R & M	50,000	3,346	5,000	
01-130-5440	Street/Alley/Curb Maintenance	125,000	85,862	125,000	Sidewalks; salt; rock; road patch; annual chip and tar maintenance
01-130-5445	Sidewalk Reimbursement	5,000	616	5,000	
01-130-5499	Miscellaneous	500	413	500	
<i>Total Expenditures</i>		663,707	716,930	580,079	

FY 2018 General Fund Budget

Park Department

		<u>FY 2017</u>	<u>FY 2017</u>	<u>FY 2018</u>	
		<u>Budget</u>	<u>Actual</u>	<u>Budget</u>	<u>Budget Comments</u>
<i>Park Department Revenues</i>					
01-150-4160	Property Taxes - Park	39,000	38,795	40,561	Levy passed 12/15
01-150-4441	Tree Memorial Program	1,000	150	1,000	
01-150-4900	Other Income- Park	9,000	50	500	
<i>Total Revenues</i>		49,000	38,996	42,061	
<i>Park Department Expenditures</i>					
01-150-5140	Salaries - Regular	53,464	56,969	101,547	Add emp from Street
01-150-5150	Salaries - Overtime	1,500	371	1,500	
01-150-5155	Salaries - Temporary	11,100	12,728	14,338	
01-150-5160	Employee Insurance	21,126	22,928	50,210	
01-150-5165	IMRF	4,166	4,689	8,834	
01-150-5170	FICA	4,939	4,930	8,865	
01-150-5172	SUTA	330	192	280	
01-150-5245	Capital Outlay	42,100	46,646	35,000	3rd ball diamond backstops
01-150-5255	Communications/ Telephone	600	456	500	
01-150-5280	Travel, Training, & Education	200	35	200	
01-150-5285	Vehicle/Equipment Fuel	4,000	3,467	4,000	
01-150-5290	Vehicle/Equipment Maintenance	4,500	7,628	4,000	
01-150-5295	Utilities	14,000	13,841	14,000	
01-150-5325	Landscape Maintenance	7,500	4,066	5,500	\$1,500 fertilizer program; \$3,000 ball diamond; \$500 Fish for Wimple
01-150-5340	Uniforms	250	-	250	
01-150-5345	Small Equipment	5,670	3,658	1,500	
01-150-5420	Supplies & Parts	5,800	3,687	4,500	
01-150-5425	Repairs & Maintenance	15,000	9,167	5,000	
01-150-5451	Tree Memorial Program	1,000	195	1,000	
01-150-5499	Miscellaneous	500	43	500	
<i>Total Expenditures</i>		197,745	195,696	261,524	

FY 2018 General Fund Budget

Pool Department

		<u>FY 2017 Budget</u>	<u>FY 2017 Actual</u>	<u>FY 2018 Budget</u>	<u>Budget Comments</u>
<i>Pool Department Revenues</i>					
01-160-4400	Admissions	55,000	49,694	50,000	
01-160-4410	Concessions	8,000	6,797	7,000	
01-160-4420	Lessons	3,500	3,670	3,700	
01-160-4430	Rentals	5,500	4,018	5,000	
01-160-4900	Other Income (incl cash +/-)	1,000	275	1,000	
<i>Total Revenues</i>		73,000	64,453	66,700	
<i>Pool Department Expenditures</i>					
01-160-5110	Advertising	250	230	300	
01-160-5150	Salaries- Overtime	-	-	-	
01-160-5155	Salaries- Temporary	55,000	53,370	55,000	
01-160-5170	FICA	4,200	4,083	4,200	
01-160-5172	SUTA	1,200	294	500	
01-160-5174	Sales/Use Tax	250	154	250	
01-160-5245	Capital Outlay	25,000	-		Pool Cover
01-160-5255	Communications/Telephone	700	573	550	
01-160-5280	Training	2,000	1,448	1,500	
01-160-5295	Utilities	30,000	9,896	15,000	
01-160-5315	Chemicals	12,000	14,419	7,500	
01-160-5320	Concession Supplies	4,000	3,204	4,000	
01-160-5345	Small Equipment	7,500	2,787	3,000	
01-160-5420	Supplies & Parts	600	482	600	
01-160-5425	Repairs & Maintenance	5,000	1,815	5,000	
01-160-5499	Miscellaneous	1,000	348	1,000	
<i>Total Expenditures</i>		148,700	93,101	98,400	

FY 2018 General Fund Budget

Police Department

		<u>FY 2017</u>	<u>FY 2017</u>	<u>FY 2018</u>	
		<u>Budget</u>	<u>Actual</u>	<u>Budget</u>	<u>Budget Comments</u>
<u>Police Department Revenues</u>					
01-170-4170	Property Taxes - Police	79,095	78,732	82,316	Levy passed 12/15
01-170-4700	Fees & Fines	22,000	28,662	23,000	
01-170-4720	Drug Fund Income	5,000	1,542	5,000	
01-170-4810	Grant Income	2,000	1,500	2,000	
01-170-4830	Investment Interest- Police	50	3	50	
01-170-4900	Other Income- Police	9,000	17,569	12,000	incl. Shop w/ Cop program, insurance proceeds on vehicle crash & sale of car
<u>Total Revenues</u>		117,145	128,007	124,366	
<u>Police Department Expenditures</u>					
01-170-5140	Salaries - Regular	368,645	373,237	380,000	
01-170-5150	Salaries - Overtime	27,648	22,418	28,500	
01-170-5160	Employee Insurance	94,548	83,583	84,863	
01-170-5165	IMRF	33,567	32,842	34,079	
01-170-5170	FICA	5,750	8,844	6,903	
01-170-5172	SUTA	627	891	706	
01-170-5240	Office Supplies	3,000	3,528	2,800	
01-170-5245	Capital Outlay	10,000	42,317	-	<i>see page 5 for capital detail</i>
01-170-5255	Communications/Telephone	10,000	11,783	13,000	
01-170-5260	Computer Support	2,500	1,811	2,000	
01-170-5280	Travel, Training & Education	10,000	1,340	8,000	
01-170-5283	Memberships & Subscriptions	400	230	400	
01-170-5285	Vehicle Fuel	30,000	14,140	15,000	
01-170-5290	Vehicle Maintenance	30,000	17,473	25,000	
01-170-5295	Utilities	7,000	6,456	7,000	
01-170-5330	Drug Fund	5,000	-	5,000	
01-170-5340	Uniforms	7,000	4,751	4,000	
01-170-5345	Small Equipment	15,500	15,782	7,500	
01-170-5420	Supplies & Parts	2,000	1,745	2,000	
01-170-5425	Repairs & Maintenance	5,500	6,336	3,500	
01-170-5499	Miscellaneous	8,000	4,038	7,500	*Incl. Shop w/ Cop program
<u>Total Expenditures</u>		676,685	653,544	637,751	

FY 2018 General Fund Budget

Fire Department

		<u>FY 2017</u>	<u>FY 2017</u>	<u>FY 2018</u>	
		<u>Budget</u>	<u>Actual</u>	<u>Budget</u>	<u>Budget Comments</u>
<i>Fire Department Revenues</i>		42,855			
01-180-4130	Property Taxes - Fire	85,848	85,407	89,295	Levy passed 12/15
01-180-4700	Fees & Fines- Fire	5,000	1,010	5,000	
01-180-4710	Special Bequests	10,000	5,531	10,000	
01-180-4750	Fire Insurance-2%	8,000	9,671	10,000	
01-180-4810	Grant Income- Fire	3,000	5,200	5,500	Poss Lyondell training
01-180-4820	Interest- Fire	50	152	100	
01-180-4900	Other Income- Fire	250	20	500	
<i>Total Revenues</i>		112,148	106,993	120,395	
<i>Fire Department Expenditures</i>					
01-180-5145	Salaries - Officials & Volunteers	121,500	108,920	121,500	
01-180-5165	IMRF	2,500	1,529	2,500	
01-180-5170	FICA	10,226	8,273	10,226	
01-180-5172	SUTA	735	521	735	
01-180-5240	Office Supplies	400	16	400	
01-180-5245	Capital Outlay		-		<i>See page 5 for capital detail</i>
01-180-5255	Communications/ Telephone	4,650	3,332	4,650	incl. Code Red, internet for weath
01-180-5260	Computer Support	2,000	925	2,000	
01-180-5280	Travel, Training, & Education	7,000	5,832	7,000	Poss Lyondell training
01-180-5283	Memberships & Subscriptions	1,100	1,807	1,150	
01-180-5285	Vehicle Fuel	4,000	2,161	3,000	
01-180-5290	Vehicle Maintenance	15,000	15,415	15,000	
01-180-5295	Utilities	6,100	4,308	6,100	
01-180-5340	Uniforms	500	276	500	
01-180-5345	Small Equipment	24,500	24,080	24,500	
01-180-5370	Fire Prevention	1,500	980	1,500	
01-180-5410	EMS Operations	2,600	2,190	2,600	
01-180-5420	Supplies & Parts	2,000	1,220	2,000	
01-180-5425	Repairs & Maintenance	10,000	5,658	10,000	incl. tornado siren R & M
01-180-5430	Special Bequests	10,000	7,351	10,000	
01-180-5499	Miscellaneous	500	1,029	750	
<i>Total Expenditures</i>		226,811	195,824	226,111	

* added EDSA department

FY 2018 General Fund Budget

Economic Development Department

		<u>FY 2017</u> <u>Budget</u>	<u>FY 2017 Est</u> <u>Actual</u>	<u>FY 2018</u> <u>Budget</u>	<u>Budget Comments</u>
<i>Economic Development Department Revenues</i>		42,855			
01-190-4810	Grant Income	-	-	-	
<i>Total Revenues</i>		-	-	-	
<i>Economic Development Expenditures</i>					
01-190-5250	Development	31,000	26,004	32,000	Higgins RDA
<i>Total Expenditures</i>		31,000	26,004	32,000	

FY 2018 General Fund Recap

	<u>FY 2017</u> <u>Budget</u>	<u>FY 2017</u> <u>Actual</u>	<u>FY 2018</u> <u>Budget</u>
<i>Total Gen Fund Revenues</i>	2,713,327	2,634,168	2,670,140
<i>Total Gen Fund Expenditures</i>	2,777,371	2,568,308	2,629,656
<i>Rev Over Expenditures</i>	(\$64,044)	\$65,860	\$40,484

City of Tuscola

FY 2018 Water Fund Budget

		<u>FY 2017</u>	<u>FY 2017</u>	<u>FY 2018</u>	
		<u>Budget</u>	<u>Actual</u>	<u>Budget</u>	<u>Budget Comments</u>
<u>Revenues</u>					
02-100-4610	Bulk Water Sales	2,000	776	2,000	
02-100-4620	Meter Connections	6,000	6,100	6,000	
02-100-4630	Metered Water Sales	1,057,424	1,024,307	1,093,640	
02-100-4635	Water Penalties	15,000	14,906	15,450	
02-100-4700	Fees & Fines- NSF, Reconnect	7,300	7,875	7,500	
02-100-4810	Grant Income	0	0	0	
02-100-4820	Interest-Restricted Investments	500	1,063	2,500	
02-100-4830	Interest-Investments	250	185	1,000	
	Reserve Fund	0		(90,000)	Per Rate Study Schedule
02-100-4900	Other Revenue	6,000	8,171	6,000	Agency bookkeeping
<u>Total Revenues</u>		1,094,474	1,063,383	1,044,090	

Expenditures

02-100-5125	Bad Debt	1,000	77	1,000	
02-100-5130	Interest-Bonds	93,801	20,350	15,117	
02-100-5137	Bond Paying Agent Fees	500	133	275	
02-100-5140	Salaries - Regular	122,969	122,674	126,432	
02-100-5150	Salaries - Overtime	9,223	745	9,482	
02-100-5155	Salaries - Temporary	0	0	0	
02-100-5160	Employee Insurance	33,947	33,211	37,077	
02-100-5165	IMRF	12,805	11,992	12,289	
02-100-5170	FICA	9,407	8,382	9,672	
02-100-5172	SUTA	192	189	192	
02-100-5180	Notice Publication	750	465	750	
02-100-5200	Legal & Professional	6,400	5,867	6,400	
02-100-5204	Audit	2,500	2,175	2,500	
02-100-5206	Engineering	5,000	0	5,000	
02-100-5210	Property Liability Insurance	9,880	11,164	6,500	
02-100-5215	Work Comp Insurance	5,500	4,826	5,500	
02-100-5230	Postage	8,000	6,615	8,000	
02-100-5240	Office Supplies	2,200	851	2,200	
02-100-5245	Capital Outlay	0	0	0	
02-100-5255	Communications/Telephone	1,600	815	1,600	Includes meter backhaul fee

City of Tuscola

FY 2018 Water Fund Budget

		<u>FY 2017</u>	<u>FY 2017</u>	<u>FY 2018</u>	
		<u>Budget</u>	<u>Actual</u>	<u>Budget</u>	<u>Budget Comments</u>
02-100-5260	Computer Support	4,500	3,285	4,500	includes support contracts
02-100-5277	Bond Issuance Costs Amort	0	0	0	
02-100-5280	Travel, Training, & Education	750	350	750	
02-100-5283	Memberships and Subscriptions	750	603	750	
02-100-5285	Vehicle Fuel	4,500	2,812	4,000	
02-100-5290	Vehicle Maintenance	2,500	113	1,500	
02-100-5295	Utilities	6,500	4,189	6,500	
02-100-5315	Chemicals	3,500	3,778	4,000	
02-100-5340	Uniforms	500	0	500	
02-100-5345	Small Equipment	4,000	0	4,000	
02-100-5375	Joint Pipeline	5,000	0	5,000	
02-100-5380	Purchased Water	482,357	449,296	490,818	+ past QIP to IAWC
02-100-5385	Laboratory Testing	2,500	2,444	2,750	
02-100-5425	Repairs & Maintenance	25,000	30,345	30,000	
02-100-5499	Miscellaneous	500	770	500	
<u>Total Expenditures</u>		868,531	728,516	805,554	
<u>Revenues Over Expenditures</u>		225,943	334,867	238,536	

City of Tuscola

FY 2018 Sewer Fund Budget

		<u>FY 2017</u>	<u>FY 2017</u>	<u>FY 2018</u>	
		<u>Budget</u>	<u>Actual</u>	<u>Budget</u>	<u>Budget Comments</u>
<u>Revenues</u>					
03-100-4620	Meter Connections	3,000	1,050	2,000	
03-100-4635	Sewer Penalties	12,500	10,908	12,000	
03-100-4640	Sewer Revenue	683,850	671,362	680,000	
03-100-4810	Grant Income	-	-	-	
03-100-4820	Interest-Restricted Investment	500	1,033	1,500	
03-100-4830	Interest	50	1,537	2,500	
03-100-4650	Farm Revenue	15,000	13,972	5,000	
	Restricted Replacement Fund	(60,000)	(60,000)	(120,000)	
03-100-4900	Other Revenue	100	2,981	100	
	<u>Total Revenues</u>	655,000	642,843	583,100	
<u>Expenditures:</u>					
03-100-5125	Bad Debt	1,000	(5)	1,000	
03-100-5130	Bond Interest	20,395	15,651	10,498	Interest
03-100-5137	Bond Agent Fees	500	133	250	
03-100-5140	Salaries-Regular	105,105	101,430	104,657	
03-100-5150	Salaries-Overtime	7,883	1,110	7,800	
03-100-5160	Employee Insurance	39,255	38,579	45,667	
03-100-5165	IMRF	10,945	9,964	10,173	
03-100-5170	FICA	8,041	6,301	8,006	
03-100-5172	SUTA	185	181	185	
03-100-5180	Notice Publication	500	-	500	
03-100-5187	Operating Permits	15,000	15,000	15,000	
03-100-5200	Legal	3,200	2,933	3,200	
03-100-5204	Audit	2,500	2,175	2,500	
03-100-5206	Engineering	2,500	3,208	7,500	NPDES permit application; CMOM Plan
03-100-5210	Property Liability Insurance	11,100	9,656	7,700	
03-100-5215	Work Comp Insurance	3,500	2,772	3,500	
03-100-5230	Postage	4,300	3,600	4,300	
03-100-5240	Office Supplies	1,500	622	1,500	
03-100-5245	Capital Outlay		200		see page 5 for capital detail
03-100-5255	Communications/ Telephone	3,000	2,250	3,000	incl wind turbine internet
03-100-5260	Computer Support	4,000	1,362	2,000	
03-100-5265	Real Estate Taxes	5,500	5,819	6,000	
03-100-5277	Bond Issuance Cost Amort	17,620	17,620	17,620	
03-100-5280	Travel, Training, & Education	500	-	500	

City of Tuscola

FY 2018 Sewer Fund Budget

		<u>FY 2017</u>	<u>FY 2017</u>	<u>FY 2018</u>	
		<u>Budget</u>	<u>Actual</u>	<u>Budget</u>	<u>Budget Comments</u>
03-100-5285	Vehicle Fuel	3,000	603	2,000	
03-100-5290	Vehicle Maintenance	4,000	4,123	3,000	
03-100-5295	Utilities	53,500	49,550	55,000	
03-100-5315	Chemicals	15,000	5,834	6,000	
03-100-5345	Small Equipment	3,000	171	3,000	
03-100-5385	Laboratory Testing	3,000	1,811	3,000	
03-100-5395	Farm Expense	10,000	503	5,000	
03-100-5400	Sludge Disposal	3,500	-	2,000	
03-100-5420	Supplies & Parts	2,000	335	2,000	
03-100-5425	Repairs & Maintenance	40,000	61,980	50,000	Lift station pumps; add for wind turbine maintenance agreement
03-100-5499	Miscellaneous	500	468	500	
<i>Total Expenditures</i>		405,529	365,939	394,556	
<i>Revenues Over Expenditures</i>		249,471	276,904	188,544	

City of Tuscola

FY 2018 TIF Fund Budget

		<u>FY 2017</u> <u>Budget</u>	<u>FY 2017</u> <u>Actual</u>	<u>FY 2018</u> <u>Budget</u>	<u>Budget Comments</u>
<i>Unrestricted TIF District</i>					
<i>Unrestricted Revenues:</i>					
04-750-4100	Property Tax-Unrestricted	1,392,500	1,389,633	1,400,000	
04-750-4300	Bond Revenue-Unrestricted	-	-	-	
04-750-4820	Interest-Restricted	-	-	-	
04-750-4830	Interest-Unrestricted	750	(5,149)	(4,500)	
04-750-4840	Interest-Loans-Unrestricted	15,000	16,640	15,000	
04-750-4900	Other Income	5,000	4,354	5,000	TEDI salary over contribution
TOTAL UNRESTRICTED REVENUES		\$ 1,413,250	\$ 1,405,478	\$ 1,415,500	
<i>Unrestricted Expenditures:</i>					
04-750-5100	Administration	-	1,141	1,000	
04-750-5110	Marketing Sites/ Advertising	-	-	250	
04-750-5130	Financing Costs- Interest	-	-	-	
04-750-5135	Financing Costs- Principal	-	-	-	
04-750-5140	Admin- Salaries- Regular	92,415	92,415	92,975	
04-750-5160	Admin- Employee Insurance	26,537	26,394	31,527	
04-750-5165	Admin- IMRF	9,624	8,977	9,037	
04-750-5170	Admin- FICA	7,070	6,606	7,113	
04-750-5172	Admin- SUTA	89	81	100	
04-750-5201	Professional Services	107,200	72,449	61,200	\$11,200 annual Attorney; downtown restrooms; interstate exit design
04-750-5245	Capital Outlay	-	-	-	
04-750-5246	Vocational Technology Grant	150,000	150,000	150,000	Final School Subsidy
04-750-5247	Property Acquisition/ Site Prep	130,000	64,246	30,200	
04-750-5248	Building Rehabilitation	822,000	407,019	430,000	building rehab grants/loans; downtown restrooms
04-750-5249	Public Works Improvements	37,000	16,813		
04-750-5455	Interest Subsidies	400,000	263,012	400,000	Mall
04-750-5499	Other Non-Reportable Expenses	-	81,225		Loan defaults/ write offs
TOTAL UNRESTRICTED EXPENDITURES		\$ 1,781,935	\$ 1,190,378	\$ 1,213,402	

FY 2018 TIF Fund Budget

		<u>FY 2017</u> <u>Budget</u>	<u>FY 2017</u> <u>Actual</u>	<u>FY 2018</u> <u>Budget</u>	<u>Budget Comments</u>
<u>Amishland Development (TIF 2)</u>					
<u>Amishland Revenues:</u>					
04-775-4100	TIF 2 Property Tax	85,115	85,128	85,000	
04-775-4820	TIF 2 Interest	(100)	(463)	(300)	
TOTAL AMISHLAND REVENUES		\$ 85,015	\$ 84,665	\$ 84,700	
<u>Amishland Expenditures:</u>					
04-775-5245	Capital Outlay	-	-	-	
04-775-5247	Property Acquisition/ Site Prep	100	20	100	tax bills on lots
04-775-5248	Building Rehabilitation	-	-	-	
04-775-5249	Public Works Improvements	-	-	-	
TOTAL AMISHLAND EXPENDITURES		\$ 100	\$ 20	\$ 100	
<u>Barker/Prairie Street Development (TIF 3)</u>					
<u>Barker/Prairie Street Revenues:</u>					
04-780-4100	TIF 3 Property Tax	28,450	27,968	36,200	
04-780-4820	TIF 3 Investment Interest	(1,000)	(5,367)	(7,500)	
04-780-4900	TIF 3 Other Income	-	-	-	
TOTAL BP3 REVENUES		\$ 27,450	\$ 22,601	\$ 28,700	
<u>Barker/Prairie Street Expenditures:</u>					
04-780-5110	Advertising	-	-	-	
04-780-5201	Professional Services	35,500	11,563	5,000	
04-780-5247	Property Acquisition/ Site Prep	13,500	16,781	21,720	Tucker Agreement/Rebate
04-780-5249	Public Works Improvements	97,320	108,029	-	Justice Street
TOTAL BP 3 EXPENDITURES		\$ 146,320	\$ 136,373	\$ 26,720	
TOTAL TIF FUND REVENUES		\$ 1,525,715	\$ 1,512,744	\$ 1,528,900	
TOTAL TIF FUND EXPENSES		\$ 1,928,355	\$ 1,326,771	\$ 1,240,222	
TOTAL REVENUES OVER EXPENSES		\$ (402,640)	\$ 185,973	\$ 288,678	

City of Tuscola

FY 2018 Motor Fuel Fund Budget

<u>Revenues</u>		<u>FY 2017</u> <u>Budget</u>	<u>FY 2017</u> <u>Actual</u>	<u>FY 2018</u> <u>Budget</u>	<u>Budget Comments</u>
05-100-4300	Bond Revenue				
05-100-4775	MFT Allotments	116,032	113,939	115,360	IML 01/17 est
05-100-4810	Grant Income	-	-	-	
05-100-4820	Restricted Investment Interest	250	-	-	
05-100-4830	Investment Interest	50	232	350	
05-100-4900	Other Income	-	-	-	
<i>Total Revenues</i>		116,332	114,171	115,710	
<u>Expenditures</u>					
05-100-5130	Bond Interest	17,815	18,565	16,065	
05-100-5135	Bond Principal	100,000	100,000	102,000	
05-100-5245	Capital Outlay	-	-	-	
05-100-5440	Street/Alley Improvements	-	-	-	annual Chip and tar maintenance (from General Fund)
<i>Total Expenditures</i>		117,815	118,565	118,065	
<i>Revenues Over Expenditures</i>		(1,483)	(4,394)	(2,355)	

Beginning Cash Balance	\$ 67,571.69
Add FY 18 Estimated revenues	\$ 115,710.00
Less Transfer to Debt Service	\$ (116,849.08)
<u>Estimated ending cash balance</u>	<u>\$ 66,432.61</u>

City of Tuscola

FY 2018 Library Budget

		<u>FY 2017</u> <u>Budget</u>	<u>FY 2017</u> <u>Actual</u>	<u>FY 2018</u> <u>Budget</u>	<u>Budget Comments</u>
<u>Revenues</u>					
07-100-4100	Property Taxes	136,591	135,900	142,084	Levy passed 12/16
07-100-4230	Replacement Taxes	9,700	10,479	8,940	IML 01/17 estimate
07-100-4700	Library Charges	6,000	5,927	6,000	
07-100-4705	Copies & Faxes	3,000	3,083	3,000	
07-100-4710	Memorial Income	1,000	927	1,000	
07-100-4810	Grant Income	5,600	3,453	3,450	
07-100-4830	Interest	100	519	100	
07-100-4900	Other Income	1,000	2,490	1,000	
<u>Total Revenues</u>		162,991	162,779	165,574	
<u>Expenditures</u>					
07-100-5110	Advertising	100	-	100	
07-100-5140	Salaries- Regular	81,875	85,590	87,000	
07-100-5160	Employee Insurance	15,500	13,945	16,000	
07-100-5165	IMRF	6,050	5,760	6,150	
07-100-5170	FICA Taxes	6,270	6,419	6,700	
07-100-5172	SUTA Taxes	300	289	300	
07-100-5200	Legal Services	-	-	-	
07-100-5210	Property/Liability Insurance	2,500	3,642	1,800	
07-100-5215	Work Comp Insurance	1,200	898	1,100	
07-100-5230	Postage	200	127	200	
07-100-5240	Office Supplies	200	78	200	
07-100-5241	Copier Supplies and Lease pmt	2,500	1,515	2,500	
07-100-5245	Capital Outlay	-	-	-	
07-100-5255	Communications/Telephone	1,800	1,827	1,800	
07-100-5260	Computer Support	500	289	500	
07-100-5280	Travel, Training and Education	1,000	415	1,000	
07-100-5295	Utilities	5,000	4,726	5,000	
07-100-5297	Internet Charges	1,350	1,499	1,350	
07-100-5345	Small Equipment	1,000	93	1,000	
07-100-5350	Automation	3,000	2,953	3,000	
07-100-5352	Memorial Expense	1,000	1,091	1,000	
07-100-5354	Books- Adult	10,000	8,866	10,000	
07-100-5355	Books-Juvenile	6,000	5,237	6,000	
07-100-5356	Videos- Adult	3,500	3,386	4,000	
07-100-5357	Videos- Juvenile	1,500	977	1,500	
07-100-5365	Periodicals & Magazines	1,200	931	1,200	
07-100-5420	Supplies	500	44	500	
07-100-5421	Processing Supplies	1,500	435	1,500	
07-100-5423	Janitorial / Lawn Maintenance	6,000	4,021	5,000	
07-100-5425	Repairs & Maintenance	10,000	4,781	8,000	
07-100-5426	Fire alarm Monitoring	600	564	600	
07-100-5450	Activity Programs	4,000	3,705	4,500	
07-100-5499	Miscellaneous	1,000	1,139	1,000	
<u>Total Expenditures</u>		177,145	165,240	180,500	
<u>Revenues Over Expenditures</u>		(14,154)	(2,461)	(14,926)	

City of Tuscola

FY 2018 Tourism Fund Budget

		<u>FY 2017</u>	<u>FY 2017</u>	<u>FY 2018</u>	
		<u>Budget</u>	<u>Actual</u>	<u>Budget</u>	<u>Budget Comments</u>
<u>Revenues</u>					
06-100-4260	Hotel/Motel Tax	185,000	165,541	190,000	
06-100-4270	Event Income	14,850	11,226	14,850	
06-100-4810	Grant Income	13,250	0	13,250	
06-100-4830	Investment Interest	100	1,291	1,000	
06-100-4900	Other Income	500	340	500	
<u>Total Revenues</u>		213,700	178,398	219,600	
<u>Expenditures</u>					
06-100-5140	Salaries- Regular	38,217	34,773	39,349	
06-100-5150	Salaries- Overtime	2500	16	1500	
06-100-5160	Employee Insurance	10,000	14,709	16,793	
06-100-5165	IMRF Employer Contribution	4,341	3,386	3,825	
06-100-5170	FICA Employer Contribution	2,923	2,498	3,010	
06-100-5172	SUTA Expense	83.64	69	82	
06-100-5201	Professional Services	5,000	1,968	26,440	Logo development / implementation plan / website
06-100-5215	Work Comp & Liability Insurance	2,500	1,509	1,700	
06-100-5110	Advertising	50,000	17,498	50,000	
06-100-5230	Postage	2,000	256	2,000	
06-100-5235	Community Marketing	30,000	20,756	30,000	
06-100-5237	Community Events	60,000	54,449	55,000	
06-100-5240	Office Supplies	1,500	138	1,500	
06-100-5245	Capital Outlay	-	0	-	
06-100-5255	Communications/Telephone	250	240	250	
06-100-5260	Computer Support	1000	781	1000	New Mac install
06-100-5280	Travel, Training & Education	500	0	500	
06-100-5283	Memberships/Subscriptions	2000	666	1500	including ASCAP
06-100-5295	Utilities	3000	1,258	2500	
06-100-5345	Small Equipment	7,500	0	12,000	Mac replacement; Christmas Décor; add stage backdrops; \$3,000 for movie night
06-100-5420	Supplies & Parts	2500	0	1000	
06-100-5425	Repairs & Maintenance	5000	0	5000	billboard repairs
06-100-5455	Grants/Subsidies	10,000	5,010	7,500	
06-100-5499	Miscellaneous	500	128	500	
<u>TOTAL EXPENSES</u>		241,315	160,107	262,949	
<u>REV OVER (UNDER) EXP</u>		-27,615	18,291	-43,349	

Tuscola Tourism FY 2018 Marketing Plan

	Event Income 06-100-4270	Grant Income 06-100-4810	Grants to others 06-100-5455	Advertising 06-100-5110	Marketing 06-100-5235	Community Events 06-100-5237	Net Cost
Homecoming- ICHS Alumni			\$ 550				\$ 550
City wide Garage Sales- Spring and Fall			\$ 500	\$ 550			\$ 550
Easter Egg Hunt							\$ 500
Pumpkins in the Park						\$ 1,500	\$ 1,500
Artists on the Prairie						200	\$ 200
Mail Advertising					\$ 13,000		\$ 13,000
ACOI wide area marketing					\$ 5,000		\$ 5,000
Rural Life (2 shows)			\$ 3,000				
Radio- WDWS				\$ 2,000	\$ 1,000		\$ 6,000
Mailing to Donna's List							
Christmastown	\$ 2,000					\$ 3,000	
Radio				\$ 750			
Flyers				\$ 1,200	\$ 500		\$ 3,450
Print							
Miss Tuscola	\$ 3,000				\$ 500	2,500	\$ 1,200
Flyers							
Print							
Sparks in the Park	\$ 9,750			\$ 1,500	\$ 1,000	43,000	
Radio							
Flyers				\$ 1,000			\$ 36,750
Print							
Spring Fling			\$ 550			500	\$ 1,050
Advertising				\$ 900			
IMAP Grant Plan		\$ 13,250		\$ 26,500			\$ 13,250
Artisan Market	\$ 100					1,000	
Radio				\$ 900	\$ 500		
Flyers							
Print				\$ 1,500			\$ 3,800
Downtown Historical Project							
Signage					\$ 5,000		\$ 5,500
Printed tour					\$ 500		\$ 2,000
Cronus worker directory flyer					\$ 500		\$ 500
On-line/geo-fencing ads				\$ 3,000			
Shopping Radio Ad package				\$ 1,500			\$ 1,500
Library Movie Nights				\$ 250		2,000	\$ 2,000
Billboards/Signage							
Lamar (36 & I57)				\$ 4,550			
New vinyl				\$ 1,000			
State tourist directional signage			\$ 1,000				\$ 6,550
Total Planned	\$ 14,850	\$ 13,250	\$ 5,600	\$ 48,300	\$ 27,500	\$ 53,700	
Total Budget	\$ 14,850	\$ 13,250	\$ 7,500	\$ 50,000	\$ 30,000	\$ 55,000	
Unplanned available	\$ -	\$ -	\$ 1,900	\$ 1,700	\$ 2,500	\$ 1,300	

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